

Message Text

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ACTION EB-08

INFO OCT-01 ARA-10 ISO-00 COME-00 TRSE-00 STR-04
CIAE-00 INR-07 NSAE-00 IO-13 AID-05 OIC-02 AGRE-00
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FM AMEMBASSY SANTO DOMINGO

TO SECSTATE WASHDC 1790

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EO 11652 NA

TAGS: ETRD, EAGR, DR

SUB: SUGAR: ORGANIZATION OF THE SEPTEMBER NEGOTIATIONS

REF: STATE 198316,

1. E/C COUNSELOR DISCUSSED SUBSTANCE OF REFTEL WITH JESUS MARIA TRONCOSO, CHAIRMAN OF THE GODR DELEGATION TO THE ISA NEGOTIATIONS IN GENEVA. TRONCOSO AGREED COMPLETELY WITH PROPOSED SCENARIO. HE SHARES WASHINGTON'S VIEW THAT THE QUESTION OF QUOTA ALLOCATION MUST BE DECIDED TO THE FIRST WEEK, NOTING THAT "IF THE EXPORTING COUNTRIES CANNOT AGREE ON HOW TO SLICE THE PIE, THERE WILL BE NO BANQUET".

2. CRITICAL CONCERNS OF GODR ARE: TO OBTAIN A "DECENT" QUOTA TO AVOID YEAR-TO-YEAR CUT-BACKS OF MUCH MORE THAN SEVEN PERCENT IN PERMITTED EXPORTS; AND TO REACH A REASONABLE MINIMUM STOCKING /FINANCING ARRANGEMENT.

3. AS THE SUPPLYING COUNTRY MOST DEPENDENT ON THE FREE WORLD MARKET, GODR HAS AN OBVIOUSLY HIGH STAKE IN THE SETTING OF THE QUOTAS. TRONCOSO IS HOPEFUL, HOWEVER, THAT DR'S EXPORT RECORD WILL HELP ASSURE

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IT OF A NON-HARMFUL QUOTA LEVAL.

4. RE QUOTA CUT-BACKS, GODR INTENDS TO SEEK A SYSTEM WHICH WOULD NOT REQUIRE CUT-BACKS OF MORE THAN SEVEN PERCENT OF PREVIOUS YEAR'S SHIPMENTS. ALTHOUGH THE DELEGATION WILL HAVE SOME FLEXIBILITY ON THE FINALLY AGREED PERCENTAGE, IT IS LIMITED BY THE CRITICAL IMPORTANCE OF

SUGAR TO THE NATIONAL ECONOMY. OF COURSE, THE SIZE OF THE ORIGINAL QUOTA WOULD BE AN IMPORTANT FACTOR IN DETERMINING ACCEPTABLE CUT-BACK LEVELS.

5. MINIMUM STOCKS: GODR WOULD LIKE TO SEE GENEVA DISCUSSIONS PROCEED ON BASIS OF 2.5 MILLION TON LEVEL SUGGESTED DURING LONDON MEETING. GODR PREPARED TO MAINTAIN STOCK LEVELS OF 200-250 THOUSAND TONS, OR TEN PERCENT OF TOTAL, PROVIDED, OF COURSE, THAT A SATISFACTORY FINANCING ARRANGEMENT IS NEGOTIATED. TRONCOSO WAS PLEASED TO LEARN THAT USDEL IS PREPARING DRAFT ARTICLES ON STOCKS AND FINANCING, AND THAT THESE WILL BE AVAILABLE PRIOR TO START OF MEETING.

6. GODR WILL FIELD SAME ELEGATION AS IN LONDON MEETING.

7. TRONCOSO AND FELIPE VICINI (MEMBER GODR DELEGATION AND OF PRIVATE VICINI FAMILY SUGAR PRODUCING COMPANY), MAY TRY TO STOP IN WASHINGTON IMMEDIATELY BEFORE SEPTEMBER 12 GENEVA MEETING IN ORDER TO MEET WITH ASSISTANT SECRETARY KATZ AND OTHERS. WHILE THEIR PLANS ARE NOT YET FIRM, IT WOULD BE HELPFUL TO KNOW WHETHER MR. KATZ WOULD BE AVAILABLE FOR SUCH DISCUSSIONS DURING LATTER PART OF WEEK OF SEPTEMBER 5.

8. ACTION REQUESTED: PLEASE ADVISE RE POSSIBILITY OF MEETING WITH MR. KATZ PRIOR TO SEPTEMBER 12.

AXELROD

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Message Attributes

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Disposition Action: RELEASED
Disposition Approved on Date:
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